

NANA SMITH

(203)-858-6727 • NANAGSMITH@GMAIL.COM

CERTIFIED REAL ESTATE APPRAISER

- Dedicated, discreet, and detail-oriented real estate professional with more than two decades of experience in the appraisal, real estate, and real estate-related industries. Experience also includes marketing, public relations, and social media strategizing.
- Previous geographical area of expertise includes Connecticut and California.

WORK EXPERIENCE

Complete Real Estate Answers, Inc. Owner

**01/2002 – Present
CT and CA**

- Appraisals for lending (purchase/refinance).
- Probate and divorce appraisals, asset valuations, advising buyers/sellers.
- Researching, selecting, and purchasing houses for rehab purposes.
- Contracting, overseeing, and managing all repairs and renovations.
- Managing all marketing (including social media) and PR for the sales

eXp Realty Real Estate Agent

**01/2014 – 01/2019
CT and New England**

Berkshire Hathaway Home Services Real Estate Agent

**01/2011 – 01/2014
CT and New England**

Bowley-Moore Appraisal Center Appraiser Trainee

**01/2004 – 01/2005
Bridgeport, CT**

- Passed State Certified Residential Appraiser Exam in 2005.

Sabre Appraisal Division

01/2000 – 01/2003

Field appraiser and reviewer for the Assessor's Office for the Town of New Canaan, CT for tax assessment purposes.

**New
Canaan, CT**

- Appraised, evaluated, and assessed a variety of real estate properties. Worked in conjunction with state officials, attorneys, and property owners in various capacities.
- Passed State Tax Assessor Exam.

Village Inn of New Canaan General Manager

**01/1998 – 01/2000
New Canaan, CT**

- Managed complete day-to-day operations of this 26-room luxury bed and breakfast, including kitchen, housekeeping, reservations, customer relations, and bookkeeping.

EDUCATION

Hotel and Restaurant Management Certification

Norwalk Community College

Norwalk, CT • 01/2002

Ph.D., Physics

Tbilisi State University

Tbilisi, Georgia • 01/1987

Continuing Education Appraisal Coursework

McKissock Learning

CERTIFICATIONS

Certified Appraiser, Lic. # 3006723

State of California

Certified Appraiser, Lic. #RCR.0001179 – retired

State of Connecticut

Licensed Realtor, Lic. #RES.0771091 – retired

State of Connecticut

State Certified Tax Assessor – retired

State of Connecticut

SKILLS

Languages: English, Georgian, Russian