

# NANA SMITH

(650) 407-4727 • NANAGSMITH@GMAIL.COM • CALREAPPRAISALS.COM

## **CERTIFIED REAL ESTATE APPRAISER**

- Dedicated, discreet, and detail-oriented real estate professional with more than two decades of experience in the appraisal, real estate, and real estate-related industries. Experience also includes marketing, public relations, and social media strategizing.
- Previous geographical area of expertise includes Connecticut and California.

## **WORK EXPERIENCE**

### **Review Appraiser, 2023 – Present**

### **Complete Real Estate Answers, Inc. 01/2002 – Present Owner CT and CA**

- Appraisals for lending (purchase/refinance).
- Probate and divorce appraisals, asset valuations, advising buyers/sellers.
- Researching, selecting, and purchasing houses for rehab purposes.
- Contracting, overseeing, and managing all repairs and renovations.
- Managing all marketing (including social media) and PR for the sales

### **eXp Realty 01/2014 – 01/2019 Real Estate Agent CT and New England Berkshire Hathaway Home**

### **Services 01/2011 – 01/2014 Real Estate Agent CT and New England Bowley-Moore Appraisal Center**

**01/2004 – 01/2005 Appraiser Trainee Bridgeport, CT** • Passed State Certified Residential Appraiser Exam in 2005.

### **Sabre Appraisal Division 01/2000 – 01/2003 Field appraiser and reviewer for the Assessor's Office for the Town of New Canaan,**

### **CT for tax assessment purposes. New Canaan, CT**

- Appraised, evaluated, and assessed a variety of real estate properties. Worked in conjunction with state officials, attorneys, and property owners in various capacities.
- Passed State Tax Assessor Exam.

### **Village Inn of New Canaan 01/1998 – 01/2000 General Manager New Canaan, CT**

- Managed complete day-to-day operations of this 26-room luxury bed and breakfast, including kitchen, housekeeping, reservations, customer relations, and bookkeeping.

## EDUCATION

### **Hotel and Restaurant Management Certification**

Norwalk Community College Norwalk, CT • 01/2002

### **Ph.D., Physics**

Tbilisi State University Tbilisi, Georgia • 01/1987

### **Continuing Education Appraisal Coursework**

McKissock Learning

## CERTIFICATIONS

### **Certified Appraiser, Lic. # 3006723**

State of California

### **Certified Appraiser, Lic. #RCR.0001179 – Retired**

State of Connecticut

### **Licensed Realtor, Lic. #RES.0771091 – Retired**

State of Connecticut

### **State Certified Tax Assessor – Retired**

State of Connecticut

## SKILLS

**Languages:** English, Georgian, Russian